

**Table A****Scores, Percent Expected to Purchase and Cut-Off Values**

<b>5-Percent Groups</b>	<b>Score Range</b>	<b>Number of Customers In Cell</b>	<b>Percent Expected to Purchase</b>	<b>Percent of File</b>
1	Greater than 1.3125	5,000	8.40%	5%
2	1.1982 to 1.3124	5,000	6.90%	10%
3	1.1981 to 1.981	5,000	4.80%	15%
4	1.033 to 1.1980	5,000	3.17%	20%
5	0.987 to 1.032	5,000	2.16%	25%
6	0.714 to 0.986	5,000	1.71%	30%
7	0.641 to 0.713	5,000	1.43%	35%
8	0.511 to 0.640	5,000	1.19%	40%
9	0.474 to 0.510	5,000	1.01%	45%
10	0.348 to 0.473	5,000	0.93%	50%
11	0.301 to 0.347	5,000	0.90%	55%
12	0.252 to 0.300	5,000	0.81%	60%
13	0.197 to 0.251	5,000	0.78%	65%
14	0.141 to 0.196	5,000	0.64%	70%
15	0.0827 to 0.140	5,000	0.59%	75%
16	0.0593 to 0.0826	5,000	0.55%	80%
17	0.0378 to 0.0592	5,000	0.47%	85%
18	0.0153 to 0.0377	5,000	0.45%	90%
19	0.0097 to 0.0152	5,000	0.37%	95%
20	Less than 0.0097	5,000	0.31%	100%
Total		100,000		